

GCS Corporate Risk



Who is eligible for Corporate Risk solutions?

- Businesses with a \$200M or more in annual revenue who require the following coverage:
 - Property & Casualty (P&C)
 - Commercial Automobile
- > Canadian corporations that are national or multinational in scope
- Businesses that have and/or require alternative structures, such as retentions, larger deductibles, and/or captives.

Available capacity for well risk managed accounts include:

- \$250MM on Property/Equipment Breakdown Insurance (EBI)
 standalone or combined
- \$50MM on Liability
- > \$10MM on Auto

Tailored solutions for eligible industries

Our Corporate Risk team provides eligible industries with coverage solutions delivered through specialized wordings – on a primary or excess basis.

Key industries of focus:

- > construction projects and contractors
- , food and beverage
- commercial realty
- > wholesaling and warehousing
- manufacturing
- , financial services
- > renewable energy

Our Commercial Auto coverages are designed for corporate fleets and the transportation industry, including:

- private passenger fleet vehicles
- long-haul trucking
- > private carriers, construction, and service utility vehicles

We provide a single policy that protects those participating in the sharing economy transportation risk, with and without passengers on board. Coverages range from car-sharing to ride enterprises.

It takes Aviva

- Aviva's AA- S&P Rating and positive outlook for the future provide confidence in our ability to fulfill our commitments.
- Our Client Relationship Managers bring together a holistic view of GCS accounts by providing a deep understanding of the client's business and supporting the delivery of focused solutions, services and insights.
- Our Technical Underwriters, with their expertise in tailored deal structures and the capability to offer extensive coverage capacity, provide innovative, account led, insurance solutions for a broad suite of corporate and commercial risks.
- At the core of our offering is a prevention-first approach that combines technological innovation with risk management to focus on the specific needs of the client. Our Risk Consultants provide GCS clients with forward-thinking strategies designed to identify and analyze exposures, reduce risk and prevent claims from occurring.
- Our tailor-made, client-centered approach throughout the entire claims process, ensures that GCS clients and brokers get the right support from the right people, every step of the way.
- An industry-leading Defensible Claims philosophy supports, protects and defends our clients when a claim that lacks supporting evidence is brought forward.
- Our third-party partnerships include vendors who provide training and screening programs. KRTS (Kim Richardson Transportation Specialists Inc.) and MEE (Making Eligibility Easy), keep drivers up-to-date professionally and allow for the hiring of the best people to do the job.

To learn more about Corporate Risk solutions within Aviva's Global Corporate & Specialty division, please contact your insurance broker.

aviva.ca/gcs

Industry sector expertise







Automotive



Healthcare



Food & beverage



Realty



Construction



Manufacturing & non-traditional risk