



Global Corporate & Specialty

MGAs

Benefit from the depth, knowledge and insight
of one of Canada's largest insurance providers.

It takes you. It takes a partnership. It takes Aviva.

In the dynamic insurance industry, partnering with a capacity provider that aligns with your vision is essential. At Aviva, we empower MGAs to elevate their business, expand their reach, and deliver innovative solutions. We seek partnerships with MGAs specializing in niche markets and unique products.



Industry-leading expertise

Aviva has a proven track record of successful MGA partnerships. Our team of experienced underwriters brings expertise across diverse insurance sectors, offering valuable insights on regulatory changes, climate change impacts, and natural catastrophe alerts, ensuring you stay ahead in the industry.

Collaboration

We view our MGA partners as part of our team, empowering them to focus on what's really important - underwriting excellence and superior customer outcome.

Scope of coverage we offer

We offer comprehensive coverage for commercial lines, including specialized and hard-to-place risks in the property and casualty areas. While this is a core part of our offering, we are always open to exploring new opportunities, especially within niche markets.

Capabilities we're looking for in an MGA

- › Strong underwriting expertise – proven experience in underwriting specialized risks.
- › Sales and distribution channels – established relationships with brokers, along with effective marketing strategies to reach target customers.
- › Risk management – proficient in assessing, mitigating, and managing risks.
- › Customer-centric focus – a commitment to delivering exceptional service and solutions tailored to the unique needs of policyholders.

It takes Aviva

- › Aviva's AA- S&P Rating and positive outlook for the future provide confidence in our ability to fulfill our commitments.
- › At the core of our offering is a prevention-first approach that combines technological innovation with risk management to focus on the specific needs of the clients.
- › Our tailor-made, client-centered approach throughout the entire claims process, ensures that GCS clients and MGAs get the right support from the right people, every step of the way.
- › An industry-leading Defensible Claims philosophy that aims to support, protect, and defend our clients.
- › You will receive the support of our Technical Underwriters, with their expertise in tailored deal structures and the capability to offer extensive coverage capacity, provide innovative, account led, insurance solutions for a broad suite of corporate and commercial risks.

We welcome both new and established MGAs with a proven ability to generate significant volume and a demonstrated track record of expertise in their respective markets.

To learn more about MGAs with Aviva's Global Corporate & Specialty division, please contact us at gcs.ca@aviva.com.

aviva.ca/gcs

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