

# GCS Programs

#### Target clients - GCS Programs

- > Business, member, or nonprofit associations
- > Provincial, multi-provincial or national in scope
- > Affinities, franchisee and purchasing groups
- Market segments considered to be non-traditional or specialty risk

### GCS Programs - capabilities

- > Sector-focused, in-depth knowledge and expertise
- Local authority/decision makers
- > Deliver sector-focused underwriting
- Dedicated teams to the public, automotive, construction, healthcare, and retail/trade sectors
- > Dedicated actuarial, claims and risk management services
- Product offering that includes the ability to insure and/ or participate on Primary, Self-insured Retentions, Excess, Fronted, Captives and Umbrella policies

#### **Building sustainable partnerships**

We foster best-in-class client, broker and insurer relationships demonstrating, with every interaction, the highest level of customer knowledge and account understanding. Our stewardship is the unparalleled professionalism that GCS Programs brings to each partnership.

#### It takes Aviva

- Aviva's AA- S&P Rating and positive outlook for the future provide confidence in our ability to fulfill our commitments.
- At the core of our offering is a prevention-first approach that combines technological innovation with risk management to focus on the specific needs of the clients. Our Risk Consultants provide GCS clients with forward-thinking strategies designed to identify and analyze exposures, reduce risk, and prevent claims from occurring.
- Our tailor-made, client-centered approach throughout the entire claims process, ensures that GCS clients and brokers get the right support from the right people, every step of the way.
- An industry-leading Defensible Claims philosophy supports, protects, and defends our clients when a claim that lacks supporting evidence is brought forward.
- Our Technical Underwriters, with their expertise in tailored deal structures and the capability to offer extensive coverage capacity, provide innovative, accounted, insurance solutions for a broad suite of corporate and commercial risks.

To learn more about program solutions within Aviva's Global Corporate & Specialty division, please contact your insurance broker.

## Industry sector expertise







Automotive



Healthcare



Food & beverage



Retail



Construction



on Non-traditional risk