



GLOBAL
CORPORATE
SPECIALTY

GCS Corporate Risk

Corporate Risk solutions designed with clients in mind

Global Corporate & Specialty (GCS), a division of Aviva, offers tailored Corporate Risk solutions to its clients within the corporate space. Together with our clients and brokers, our team of Technical Underwriters, Client Relationship Managers, Risk Consultants, and Claims Service Managers deliver effective insurance solutions that reflect a true understanding of our clients' business operations, culture, and corporate strategy. Our client-centered approach reduces risk exposure, better protects employees, safeguards assets, and ultimately contributes to a positive bottom line for our clients. We strongly believe in valued partnerships as they are essential to the strength of service that Aviva provides to its clients.

aviva.ca/gcs



GCS Corporate Risk

Who is eligible for Corporate Risk solutions?

- › Businesses with a \$200M or more in annual revenue who require the following coverage:
 - Property & Casualty (P&C)
 - Commercial Automobile
- › Canadian corporations that are national or multinational in scope
- › Businesses that have and/or require alternative structures, such as retentions, larger deductibles, and/or captives

Available capacity for well risk managed accounts include:

- › \$250MM on Property/Equipment Breakdown Insurance (EBI)
 - standalone or combined
- › \$50MM on Liability
- › \$10MM on Auto

Tailored solutions for eligible industries

Our Corporate Risk team provides eligible industries with coverage solutions delivered through specialized wordings – on a primary or excess basis.

Key industries of focus:

- › construction projects and contractors
- › food and beverage
- › commercial realty
- › wholesaling and warehousing
- › manufacturing
- › financial services
- › renewable energy

Our Commercial Auto coverages are designed for corporate fleets and the transportation industry, including:

- › private passenger fleet vehicles
- › long-haul trucking
- › private carriers, construction, and service utility vehicles

We provide a single policy that protects those participating in the sharing economy transportation risk, with and without passengers on board. Coverages range from car-sharing to ride enterprises.

It takes Aviva

- › Aviva's AA- S&P Rating and positive outlook for the future provide confidence in our ability to fulfill our commitments.
- › Our Client Relationship Managers bring together a holistic view of GCS accounts by providing a deep understanding of the client's business and supporting the delivery of focused solutions, services and insights.
- › Our Technical Underwriters, with their expertise in tailored deal structures and the capability to offer extensive coverage capacity, provide innovative, account led, insurance solutions for a broad suite of corporate and commercial risks.
- › At the core of our offering is a prevention-first approach that combines technological innovation with risk management to focus on the specific needs of the client. Our Risk Consultants provide GCS clients with forward-thinking strategies designed to identify and analyze exposures, reduce risk and prevent claims from occurring.
- › Our tailor-made, client-centered approach throughout the entire claims process, ensures that GCS clients and brokers get the right support from the right people, every step of the way.
- › An industry-leading Defensible Claims philosophy supports, protects and defends our clients when a claim that lacks supporting evidence is brought forward.
- › Our third-party partnerships include vendors who provide training and screening programs. KRTS (Kim Richardson Transportation Specialists Inc.) and MEE (Making Eligibility Easy), keep drivers up-to-date professionally and allow for the hiring of the best people to do the job.

To learn more about Corporate Risk solutions within Aviva's Global Corporate & Specialty division, please contact your insurance broker.

Industry sector expertise



Financial services



Automotive



Healthcare



Food & beverage



Realty



Construction



Manufacturing &
non-traditional risk